



10 Tips for Hosting a Successful Garage (i.e, Moving) Sale

Courtesy of the EXODUS Network

1. **Call it a "Moving Sale," not a "garage" sale.** It sounds like you'll have better items!
2. **Collaborate with friends, families or neighbors** who may be interested in selling some items. Then advertise the sale in the newspaper as a "multifamily" sale. It should bring a larger crowd.

3. **Choose a weekend when you can get help from friends or family.**



4. **Start early.** Most garage sale shoppers hit the streets by 7 am.

5. **Pick out items that you haven't used or worn in awhile.**

Items that won't transport well are another good suggestion.

6. **Let your children contribute items they want to sell.** You might give them all or at least part of the profits from their contributions. Children's items tend to sell pretty well.



7. **Fill plant holder with inexpensive flowers.** Jars, vases, candle holders, etc. also sell quicker if you place something *colorful* (like marbles or inexpensive candles) in them.

8. **Visit some garage sales before your own to get an idea on how to price items.**



9. **Use colored dots for pricing rather than price tags.** Then create a legend (e.g., blue = 50 cents, yellow = \$1.00, etc.). If your children are old enough, they can help place dots on items and/or make posters that show the pricing schedule.

10. **Advertise wherever you can.** You can place free ads in most of the larger papers' classifieds sections. Advertise every day of the sale. Also, put up posters on nearby street corners, especially if you have a busy street close to you. Post notes on grocery store bulletin boards and wherever else such opportunities exist. Just be sure to take your signs and notes down once the sale has ended!